



ANNUAL REPORT

2018



WHERE WILL WE GROW?

RICK WALDRAFF, CEO

Since our humble beginnings in 1983, Goodwill-West Texas has continued to be the nonprofit that focuses on creating opportunities for those with disabilities and disadvantages to find employment.

We've grown in many ways from that organization with a single store on Pine St., but we've never lost our vision. We now operate 14 stores in 10 cities across our 35-county territory, as well as two Career Centers with a third to open later in 2019.

Our mission programs continue to evolve with the ever-changing demands of the job market. We continue to leverage industry resources at the local level to connect jobs with those overcoming barriers.

We continue to provide second chances to individuals who would have a difficult time finding employment at other companies or organizations. As mission programs continue to evolve,

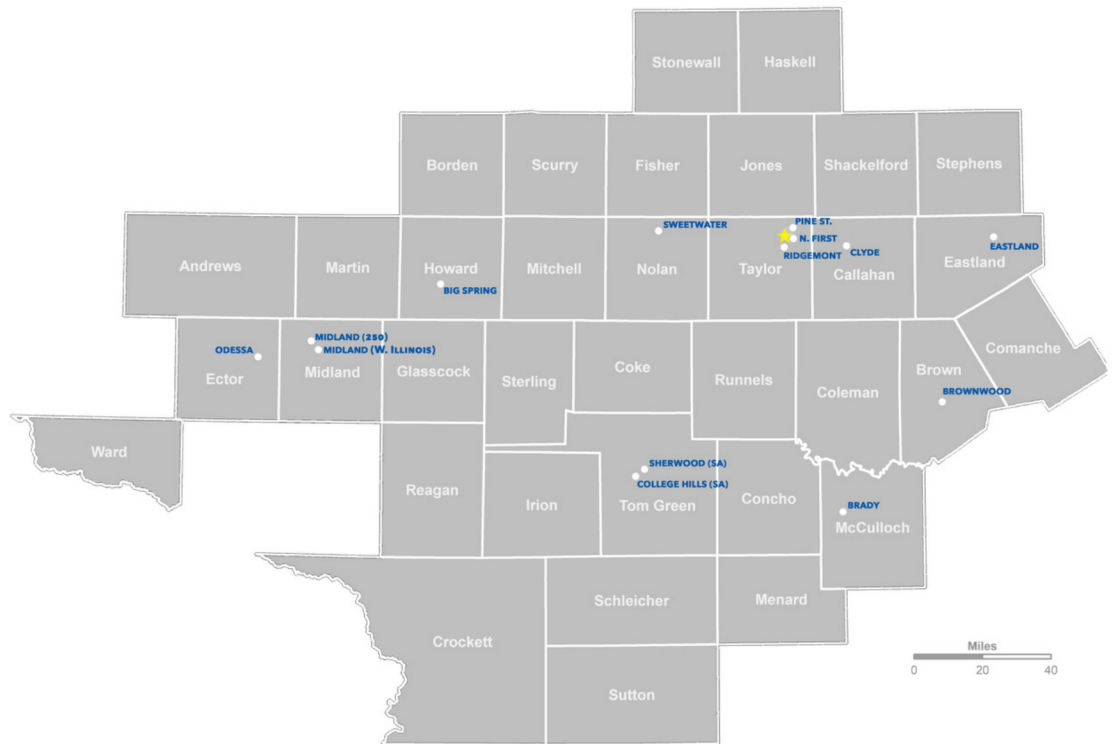
Goodwill-West Texas will continue to position itself to grow mission programs.

We exist to help others find hope, dignity and self-sufficiency through employment. Our stores fund our mission. We will also continue to provide excellent experiences for donors and shoppers alike, as both play a vital role in our ability to provide mission programs. We are thankful for the opportunities we have to serve our local communities through our stores as we continue to provide opportunities for those who need it most.

OUR MISSION

To provide opportunities for people with barriers to employment.

SERVICE AREA



35 COUNTIES

10 CITIES

14 STORES

2 CAREER CENTERS



MICHAEL

DRIVER HELPER, DSU
ABILENE

"I have burned some bridges. I've lived in the streets. I ate out of trash cans, drug my first family around from house to house in poor living conditions, but I had drugs," says Michael.

Michael comes in every day with a positive attitude. "Before I needed alcohol and drugs just to put a smile on my face. I'm in a better place. I'm taking full responsibility," he says. If Michael sees a coworker struggling he takes it upon himself to make sure they have what they need. "I wasn't like that before. It was all me, me, me," he admits.

Since coming to Goodwill, he's found help getting his license and his child support straightened out. He talks to his kids every night and his greatest ambition is to be a good father. Michael says, "Goodwill helped me get my life right," he says, "It's an excellent place to work the program."



NATHON

*DONATION DOOR ATTENDANT, PINE STORE
ABILENE*

Before Goodwill, Nathon felt like the places that were hiring him were not training him well enough to perform the work required. He would start a job and be let go before he ever really got the swing of the shifts.

"I take a little bit longer to process how to do something than others," said Nathon. When Nathon applied to Goodwill, his managers provided on the job training that was suited to Nathon's needs. Nathon not only learned how to do the job he started out with - hanging clothes - but cross-trained to door attendant. "They saw that I could lift heavy things and put me to good use," he said, "Not everyone has a strong back like me."

Goodwill has become like a family to Nathon. He has a great relationship with, not only the people who trained him but his co-workers. He finds a sense of pride and accomplishment in his work. "I plan to stay with Goodwill until I can't walk anymore, then they'll move me to a position where I can sit and work!," he said beaming.



ISELA

*PRODUCTION, W. ILLINOIS STORE
MIDLAND*

Introducing Isela: She is vision-impaired but has not let that stop her from being on time and brightening everyone's day, every day.

She has learned how to get around the Donated Services Unit (warehouse), speaks Spanish, English, and is teaching herself braille. When she is not at work, she enjoys spending time with her husband and daughter.

The two years Isela has been with us at Goodwill, she has overcome all obstacles in her way and is a valued employee. Thank you for all your hard work, Isela!



OUR MISSION
Providing opportunities for people with barriers to employment

MISSION IMPACT

1409

INDIVIDUALS TRAINED OR EMPLOYED THROUGH GOODWILL PROGRAMS OR OPERATIONS

675

PEOPLE SERVED THROUGH MISSION PROGRAMS

309

CAREER CENTER PLACEMENTS

10

INTERNAL AND EXTERNAL PROGRAMS TO FOWARD THE MISSION OF GOODWILL-WEST TEXAS

REVENUE

Donated Goods Sales and Community Contributions	10,052,194
Grant Revenue	32,185
Contracts and Work Adjustment Services	355,452
Restricted Donations	54,366
Miscellaneous Income	5,160
TOTAL	10,499,357

EXPENSE

PROGRAM SERVICES

Thrift Stores	7,871,684
Outside Services	573,536
Vocational Training	308,127

SUPPORTING SERVICES

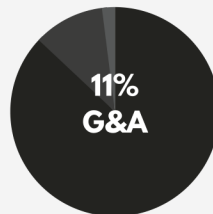
General and Administrative	1,061,095
Fundraising	195,620

TOTAL

10,010,062

TO REINVEST IN MISSION AND CAPACITY BUILDING

489,295



**independently audited by Condley & Company, LLP*

STATEMENT OF FINANCES



2019

BOARD OF DIRECTORS

EXECUTIVE BOARD

CHAIR

TRISH DRESSEN - NATIONAL CENTER FOR CHILDREN'S ILLUSTRATED LITERATURE

VICE CHAIR

JOEY LIGHT - WYLIE ISD

TREASURER

DAVID KLEMENT - COMMUNITY BROADCAST PARTNERS

SECRETARY

MYRA DEAN - COMMUNITY ADVOCATE

BOARD MEMBERS

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JACOB BUNTON

TONY CONDOR

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BRYSON GALLOWAY

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MICHAEL HERNANDEZ

DENNIS LASTER

BRANDON SCOTT THOMAS

BETH WORRELL

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WEST TEXAS

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